

Residential Surveyor Masterclass series - Autumn 23 Sponsored by Skyline

6 hours CPD

Evolution, not revolution

Just as with every other professional activity, the world of surveying is changing as we enter a more digital working environment.

But does that mean we approach our work any differently? How are we going to adapt and evolve? Do we even need to? Or do we need to change everything we do?

This full-day CPD session is less about the technical minutiae of surveying (though there will be some of that!) and more about how surveyors need to be looking at the wider picture.

Whether your motivation is to adopt new technology, maximise fees, reduce risk, develop your reporting skills, or just spend a few hours "chewing the fat" with other surveyors, these are events that should not be missed.

So come along and join us for an informal, relaxed, and fun day...for not a lot of money!

Suitable for

RPSA/RICS/PCA members
Residential surveyors
Trainee/student surveyors
Users of Skyline and other survey writing software

Wednesday 8th November

Taunton
Taunton Conference Centre, TA1 5AX

Wednesday 15th November

Coventry
Heart of England Conference Centre, CV7 8DX

Thursday 23rd November

York
National Railway Museum, YO26 4XJ

Cost

Surveyors £125* +VAT
(Skyline users* receive £50 Skyline credit)

Students £95 +VAT

Skyline user* must have purchased at least 6 survey reports in the 2 months preceding the event to receive credit

See Terms & Conditions of booking

Programme

Start	End	Title
8.30	9.15	Registration
9.15	9.30	Introduction
9.30	10.15	Market review and the “new HIPS” Has the property market crashed? Will it crash? What are the prospects for Surveyors in the coming year? The Government has set up a new group to manage the digital transformation of home buying and selling. Their model is the Norwegian market.....that includes a pre-marketing survey. Is this our future and how do we manage it? Is it a return of HIPS? There are new risks ahead...but new opportunities too!
10.15	11.00	Main session Fill your diary In a market of lower volumes, and increasing competition, how do Surveyors ensure that our diaries remain filled with interesting and varied work? How do we make the phone ring? How do we compete against a “race to the bottom” on pricing? How do we stand out from our competitors and ensure that we can thrive even in challenging times? Breakout session What’s new in Skyline New products. New features. New app. New income opportunities. Make sure you’re fully up to date with all the latest Skyline news. Impact of browser caches, security updates, lost data, security, Pen test
11.00	11.30	Coffee and networking
11.30	12.15	PI for surveyors Tim Grant - UK Global The PI market for surveyors has been challenging in recent years, but there are ways to achieve good value policies that provide industry leading cover. Find out how to reduce the risk of claims, deal with them if they do arise, and keep control of your premiums.
12.15	13.00	Standards, compliance, risk management....de-risking surveys There is a clear link between the quality of your reports, the number of complaints and claims you get, and the fees you can achieve. Real world evidence from hundreds of report assessments shows us

where we need to focus to get the best results and achieve the highest satisfaction rating from our clients.

13.00 13.45

Lunch

13.45 14.30

Inspecting underground drainage and septic tanks

James Warren – UKDP Solutions

Evidence shows that the weakest area of knowledge for surveyors are services. And when 95% of the element is underground and not visible, the risk of missing something crucial increases.

And private drainage systems are particularly challenging to assess. Learn what to look for and how to give your client the best advice.

14.30 15.00

Spray foam inspections and reporting

What is it? Why is it of concern to surveyors and home buyers. What should we do if we find it? How do we inspect it? What advice should we give our client? What is the current guidance?

15.00 15.30

Tea and networking

15.30 16.00

Main session Energy matters....a lot!

How should surveyors report on climate change, sustainability, net zero homes? Are heat pumps the answer? Will we all be burning hydrogen in the future? How are we going to retrofit 20+ million homes without creating a damp and mould catastrophe? What are our roles and responsibilities as surveyors

Breakout session Reporting on conveyancing matters

The Surveyor acts as the eyes of the conveyancer on the ground. What should we be looking for? What should we flag up? Where do our responsibilities start and end? What should we report....and what can we ignore?

16.00 16.20

What's next for surveyors?

A roundup of the questions that might be in your mind as we enter an ever-more digital world.

Will AI replace surveyors?

What tech will surveyors use in the coming months and years. What would you like us to deliver?

What services would you like to have available?

What software have you tried? Was it good? Bad? Why?

What is a UPRN? Why does it matter.

16.20 16.30

Q&A and Close